



Retail MarketPlace Profile

Pueblo County, CO
 Pueblo County, CO (08101)
 Geography: County

Summary Demographics

2010 Population	160,630
2010 Households	62,150
2010 Median Disposable Income	\$35,357
2010 Per Capita Income	\$21,044

	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Industry Summary						
Total Retail Trade and Food & Drink	44-	\$1,251,597,518	\$1,514,334,051	-\$262,736,533	-9.5	1,232
Total Retail Trade	44-45	\$1,078,437,416	\$1,318,608,398	-\$240,170,982	-10.0	863
Total Food & Drink	722	\$173,160,102	\$195,725,653	-\$22,565,551	-6.1	369

	NAICS	Demand (Retail Potential)	Supply (Retail Sales)	Retail Gap	Leakage/Surplu Factor	Number of
Industry Group						
Motor Vehicle & Parts Dealers	441	\$253,819,535	\$345,479,810	-\$91,660,275	-15.3	132
Automobile Dealers	4411	\$213,279,034	\$292,300,870	-\$79,021,836	-15.6	66
Other Motor Vehicle Dealers	4412	\$20,818,011	\$29,779,936	-\$8,961,925	-17.7	23
Auto Parts, Accessories & Tire Stores	4413	\$19,722,490	\$23,399,004	-\$3,676,514	-8.5	43
Furniture & Home Furnishings Stores	442	\$36,019,537	\$40,243,108	-\$4,223,571	-5.5	45
Furniture Stores	4421	\$23,001,962	\$26,136,589	-\$3,134,627	-6.4	17
Home Furnishings Stores	4422	\$13,017,575	\$14,106,519	-\$1,088,944	-4.0	28
Electronics & Appliance Stores	4431	\$25,590,060	\$12,264,223	\$13,325,837	35.2	36
Bldg Materials, Garden Equip. & Supply Stores	444	\$42,420,001	\$68,648,102	-\$26,228,101	-23.6	88
Bldg Material & Supplies Dealers	4441	\$39,022,221	\$65,292,977	-\$26,270,756	-25.2	69
Lawn & Garden Equip & Supply Stores	4442	\$3,397,780	\$3,355,125	\$42,655	0.6	19
Food & Beverage Stores	445	\$211,701,801	\$251,614,996	-\$39,913,195	-8.6	133
Grocery Stores	4451	\$189,165,277	\$225,310,364	-\$36,145,087	-8.7	46
Specialty Food Stores	4452	\$5,402,228	\$6,136,118	-\$733,890	-6.4	43
Beer, Wine & Liquor Stores	4453	\$17,134,296	\$20,168,514	-\$3,034,218	-8.1	44
Health & Personal Care Stores	446,4461	\$34,177,822	\$38,390,304	-\$4,212,482	-5.8	60
Gasoline Stations	447,4471	\$190,536,754	\$283,628,730	-\$93,091,976	-19.6	40
Clothing & Clothing Accessories Stores	448	\$42,540,241	\$34,519,466	\$8,020,775	10.4	84
Clothing Stores	4481	\$30,948,410	\$24,287,775	\$6,660,635	12.1	52
Shoe Stores	4482	\$5,749,842	\$5,457,143	\$292,699	2.6	14
Jewelry, Luggage & Leather Goods Stores	4483	\$5,841,989	\$4,774,548	\$1,067,441	10.1	18
Sporting Goods, Hobby, Book & Music Stores	451	\$13,994,022	\$13,846,048	\$147,974	0.5	67
Sporting Goods/Hobby/Musical Instr Stores	4511	\$7,324,240	\$8,123,448	-\$799,208	-5.2	53
Book, Periodical & Music Stores	4512	\$6,669,782	\$5,722,600	\$947,182	7.6	14
General Merchandise Stores	452	\$183,460,607	\$192,891,312	-\$9,430,705	-2.5	37
Department Stores Excluding Leased Depts.	4521	\$72,811,314	\$71,403,684	\$1,407,630	1.0	12
Other General Merchandise Stores	4529	\$110,649,293	\$121,487,628	-\$10,838,335	-4.7	25
Miscellaneous Store Retailers	453	\$20,995,641	\$22,316,329	-\$1,320,688	-3.0	129
Florists	4531	\$2,157,353	\$2,300,493	-\$143,140	-3.2	16
Office Supplies, Stationery & Gift Stores	4532	\$8,161,648	\$8,107,845	\$53,803	0.3	31
Used Merchandise Stores	4533	\$1,401,377	\$1,772,394	-\$371,017	-11.7	30
Other Miscellaneous Store Retailers	4539	\$9,275,263	\$10,135,597	-\$860,334	-4.4	52
Nonstore Retailers	454	\$23,181,395	\$14,765,970	\$8,415,425	22.2	12
Electronic Shopping & Mail-Order Houses	4541	\$10,987,854	\$6,604,008	\$4,383,846	24.9	2
Vending Machine Operators	4542	\$1,517,669	\$2,327,659	-\$809,990	-21.1	4
Direct Selling Establishments	4543	\$10,675,872	\$5,834,303	\$4,841,569	29.3	6
Food Services & Drinking Places	722	\$173,160,102	\$195,725,653	-\$22,565,551	-6.1	369
Full-Service Restaurants	7221	\$70,797,329	\$79,060,844	-\$8,263,515	-5.5	190
Limited-Service Eating Places	7222	\$88,023,925	\$96,132,892	-\$8,108,967	-4.4	107
Special Food Services	7223	\$9,713,508	\$13,299,083	-\$3,585,575	-15.6	21
Drinking Places - Alcoholic Beverages	7224	\$4,625,340	\$7,232,834	-\$2,607,494	-22.0	51

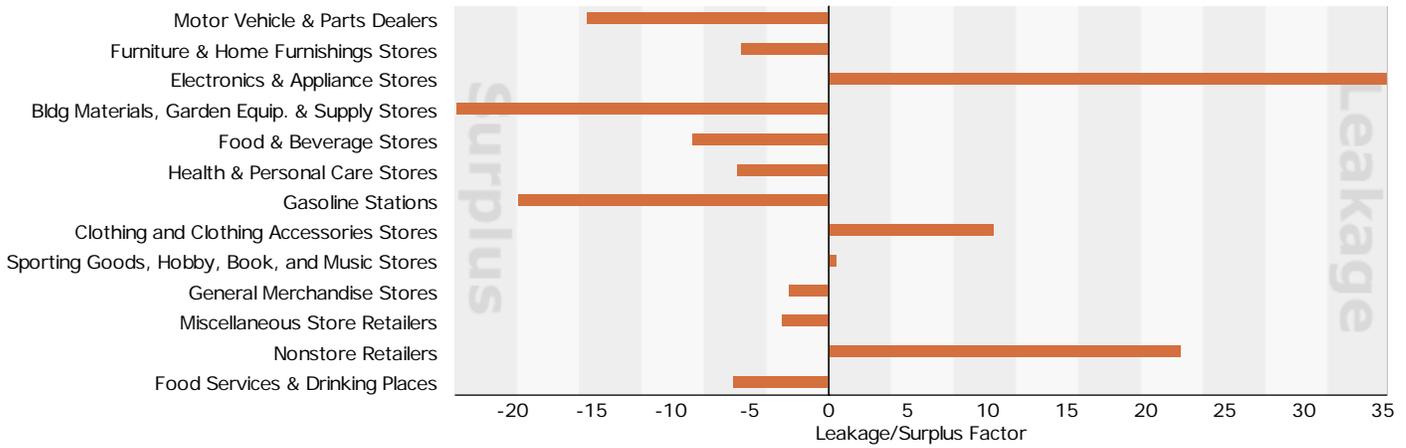
Data Note: Supply (retail sales) estimates sales to consumers by establishments. Sales to businesses are excluded. Demand (retail potential) estimates the expected amount spent by consumers at retail establishments. Supply and demand estimates are in current dollars. The Leakage/Surplus Factor presents a snapshot of retail opportunity. This is a measure of the relationship between supply and demand that ranges from +100 (total leakage) to -100 (total surplus). A positive value represents 'leakage' of retail opportunity outside the trade area. A negative value represents a surplus of retail sales, a market where customers are drawn in from outside the trade area. The Retail Gap represents the difference between Retail Potential and Retail Sales. Esri uses the North American Industry Classification System (NAICS) to classify businesses by their primary type of economic activity. Retail establishments are classified into 27 industry groups in the Retail Trade sector, as well as four industry groups within the Food Services & Drinking Establishments subsector. For more information on the Retail MarketPlace data, please view the methodology statement at <http://www.esri.com/library/whitepapers/pdfs/esri-data-retail-marketplace.pdf>.



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Leakage/Surplus Factor by Industry Subsector



Leakage/Surplus Factor by Industry Group

