

Televisions

Audio (3)

Reading (8)

Food at Home

Alcoholic Beverages

Food

Catered Affairs (9)

Dairy Products

Fruits and Vegetables

Food Away from Home

Satellite Dishes

VCRs, Video Cameras, and DVD Players

Miscellaneous Video Equipment

Video Game Hardware/Accessories

Rental/Streaming/Downloaded Video

Sports/Recreation/Exercise Equipment (6)

Rental and Repair of TV/Radio/Sound Equipment

Video Cassettes and DVDs

Installation of Televisions

Toys/Games/Crafts/Hobbies (4)

Recreational Vehicles and Fees (5)

Photo Equipment and Supplies (7)

Bakery and Cereal Products

Meats, Poultry, Fish, and Eggs

Snacks and Other Food at Home (10)

Video Game Software

Retail Goods and Services Expenditures

Pueblo West CDP, CO Pueblo West CDP, CO (0862220)

Geography: Place **Demographic Summary** 2019 2024 **Top Tapestry Segments** Percent 33,685 Soccer Moms (4A) 31.8% Population 32,240 16.0% Households 11,584 12,076 Middleburg (4C) 9,406 Green Acres (6A) 14.5% **Families** 9,037 Comfortable Empty Nesters (5A) 12.4% Median Age 39.3 40.1 \$72,547 Bright Young Professionals (8C) 8.8% Median Household Income \$64,128 **Spending Potential Average Amount** Index Spent Total **Apparel and Services** 88 \$1,884.65 \$21,831,754 Men's 86 \$357.45 \$4,140,727 Women's 88 \$637.35 \$7,383,077 Children's 91 \$292.35 \$3,386,566 Footwear 86 \$411.68 \$4,768,899 Watches & Jewelry 93 \$127.94 \$1,482,102 Apparel Products and Services (1) 87 \$57.87 \$670,383 Computer 88 Computers and Hardware for Home Use \$146.27 \$1,694,338 \$45,237 88 Portable Memory \$3.91 Computer Software 85 \$99,467 \$8.59 Computer Accessories 91 \$17.35 \$201,028 **Entertainment & Recreation** 89 \$2,915.36 \$33,771,488 91 \$7,542,850 Fees and Admissions \$651.14 Membership Fees for Clubs (2) 90 \$212.92 \$2,466,438 97 Fees for Participant Sports, excl. Trips \$103.83 \$1,202,751 Tickets to Theatre/Operas/Concerts 88 \$65.88 \$763,149 88 Tickets to Movies \$48.11 \$557,322 Tickets to Parks or Museums 88 \$329,178 \$28.42 Admission to Sporting Events, excl. Trips 94 \$59.50 \$689,228 92 Fees for Recreational Lessons \$131.92 \$1,528,138 82 **Dating Services** \$0.57 \$6,645 TV/Video/Audio 88 \$1,077.74 \$12,484,489 Cable and Satellite Television Services 87 \$767.87 \$8,895,011

89

87

94

99

93

88

87

90

95

90

84

89

90

83

95

92

89

81

88

88

88

86

87

87

88

89

89

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

December 27, 2019

\$1,114,454

\$15,764

\$62,889

\$291,614

\$123,706

\$283,036

\$152,625

\$489,791

\$1,012,244

\$6,786,662

\$1,233,921

\$1,542,894

\$2,280,303

\$1,095,291

\$90,369,337

\$52,497,943

\$6,901,237

\$11,450,930

\$5,412,790

\$10,298,313

\$18,434,672

\$37,871,394

\$5,920,777

\$555,310

\$249,767

\$12,545

\$30,811

\$96.21

\$1.36

\$5.43

\$25.17

\$10.68

\$24.43

\$13.18

\$42.28

\$87.38

\$585.87

\$106.52

\$133.19

\$196.85

\$47.94

\$94.55

\$21.56

\$7,801.22

\$4,531.94

\$595.76

\$988.51

\$467.26

\$889.01

\$1,591.39

\$3,269.28

\$511.12

\$2.66

\$1.08

Prepared by Esri

©2019 Esri Page 1 of 3



Retail Goods and Services Expenditures

Pueblo West CDP, CO Pueblo West CDP, CO (0862220) Geography: Place Prepared by Esri

	Spending Potential Index	Average Amount Spent	Total
Financial	Index	Spent	rotai
Value of Stocks/Bonds/Mutual Funds	93	\$19,922.20	\$230,778,773
Value of Retirement Plans	96	\$91,871.29	\$1,064,237,004
Value of Other Financial Assets	86	\$4,869.25	\$56,405,414
Vehicle Loan Amount excluding Interest	93	\$2,659.16	\$30,803,702
Value of Credit Card Debt Health	91	\$2,222.52	\$25,745,672
Nonprescription Drugs	91	\$130.72	\$1,514,204
Prescription Drugs	92	\$334.64	\$3,876,440
Eyeglasses and Contact Lenses	91	\$82.36	\$954,089
Home			
Mortgage Payment and Basics (11)	95	\$9,601.73	\$111,226,401
Maintenance and Remodeling Services	96	\$2,049.64	\$23,743,065
Maintenance and Remodeling Materials (12)	96	\$469.76	\$5,441,690
Utilities, Fuel, and Public Services	88	\$4,291.16	\$49,708,788
Household Furnishings and Equipment			
Household Textiles (13)	90	\$89.67	\$1,038,790
Furniture	90	\$553.64	\$6,413,391
Rugs	98	\$31.67	\$366,915
Major Appliances (14)	93	\$328.57	\$3,806,126
Housewares (15)	91	\$97.09	\$1,124,689
Small Appliances	86	\$41.73	\$483,432
Luggage	90	\$12.57	\$145,556
Telephones and Accessories	89	\$67.45	\$781,309
Household Operations			
Child Care	92	\$468.79	\$5,430,429
Lawn and Garden (16)	93	\$436.28	\$5,053,868
Moving/Storage/Freight Express	89	\$58.87	\$681,936
Housekeeping Supplies (17)	90	\$671.04	\$7,773,287
Insurance			
Owners and Renters Insurance	95	\$551.08	\$6,383,683
Vehicle Insurance	88	\$1,358.35	\$15,735,182
Life/Other Insurance	94	\$431.59	\$4,999,542
Health Insurance	90	\$3,554.05	\$41,170,135
Personal Care Products (18)	90	\$451.89	\$5,234,669
School Books and Supplies (19)	88	\$136.82	\$1,584,942
Smoking Products	82	\$330.50	\$3,828,531
Transportation			
Payments on Vehicles excluding Leases	92	\$2,333.09	\$27,026,543
Gasoline and Motor Oil	88	\$2,017.71	\$23,373,132
Vehicle Maintenance and Repairs	90	\$1,024.14	\$11,863,686
Travel			
Airline Fares	88	\$480.79	\$5,569,434
Lodging on Trips	91	\$566.41	\$6,561,277
Auto/Truck Rental on Trips	91	\$23.88	\$276,667
Auto/ Iruck Rental on Imps	<i>J</i> 1	Ψ=0.00	4-70,007

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

December 27, 2019

©2019 Esri Page 2 of 3



Retail Goods and Services Expenditures

Pueblo West CDP, CO Pueblo West CDP, CO (0862220) Geography: Place Prepared by Esri

- (1) Apparel Products and Services includes shoe repair and other shoe services, apparel laundry and dry cleaning, alteration, repair and tailoring of apparel, clothing rental and storage, and watch and jewelry repair.
- (2) Membership Fees for Clubs includes membership fees for social, recreational, and civic clubs.
- (3) Audio includes satellite radio service, radios, stereos, sound components, equipment and accessories, digital audio players, records, CDs, audio tapes, streaming/downloaded audio, musical instruments and accessories, and rental and repair of musical instruments.
- (4) Toys and Games includes toys, games, arts and crafts, tricycles, playground equipment, arcade games, online entertainment and games, and stamp and coin collecting.
- (5) Recreational Vehicles & Fees includes docking and landing fees for boats and planes, payments on boats, trailers, campers and RVs, rental of boats, trailers, campers and RVs, and camp fees.
- (6) Sports/Recreation/Exercise Equipment includes exercise equipment and gear, game tables, bicycles, camping equipment, hunting and fishing equipment, winter sports equipment, water sports equipment, other sports equipment, and rental/repair of sports/recreation/exercise equipment.
- (7) Photo Equipment and Supplies includes film, film processing, photographic equipment, rental and repair of photo equipment, and photographer fees.
- (8) Reading includes digital book readers, books, magazine and newspaper subscriptions, and single copies of magazines and newspapers.
- (9) Catered Affairs includes expenses associated with live entertainment and rental of party supplies.
- (10) Snacks and Other Food at Home includes candy, chewing gum, sugar, artificial sweeteners, jam, jelly, preserves, margarine, fats and oils, salad dressing, nondairy cream and milk, peanut butter, frozen prepared food, potato chips and other snacks, nuts, salt, spices, seasonings, olives, pickles, relishes, sauces, gravy, other condiments, soup, prepared salad, prepared dessert, baby food, miscellaneous prepared food, and nonalcoholic beverages.
- (11) Mortgage Payment and Basics includes mortgage interest, mortgage principal, property taxes, homeowners insurance, and ground rent on owned dwellings.
- (12) Maintenance and Remodeling Materials includes supplies/tools/equipment for painting and wallpapering, plumbing supplies and equipment, electrical/heating/AC supplies, materials for roofing/gutters, materials for plaster/panel/siding, materials for patio/fence/brick work, landscaping materials, and insulation materials for owned homes.
- (13) Household Textiles includes bathroom linens, bedroom linens, kitchen linens, dining room linens, other linens, curtains, draperies, slipcovers and decorative pillows.
- (14) Major Appliances includes dishwashers, disposals, refrigerators, freezers, washers, dryers, stoves, ovens, microwaves, window air conditioners, electric floor cleaning equipment, sewing machines, and miscellaneous appliances.
- (15) Housewares includes flatware, dishes, cups glasses, serving pieces, nonelectric cookware, and tableware.
- (16) Lawn and Garden includes lawn and garden supplies, equipment and care service, indoor plants, fresh flowers, and repair/rental of lawn and garden equipment.
- (17) Housekeeping Supplies includes soaps and laundry detergents, cleaning products, toilet tissue, paper towels, napkins, paper/plastic/foil products, stationery, giftwrap supplies, postage, and delivery services.
- (18) Personal Care Products includes hair care products, nonelectric articles for hair, wigs, hairpieces, oral hygiene products, shaving needs, perfume, cosmetics, skincare, bath products, nail products, deodorant, feminine hygiene products, adult diapers, other miscellaneous care products and personal care appliances.
- (19) School Books and Supplies includes school books and supplies for college, elementary school, high school, vocational/technical school, preschool and other schools.

Data Note: The Spending Potential Index (SPI) is household-based, and represents the amount spent for a product or service relative to a national average of 100. Detail may not sum to totals due to rounding. This report is not a comprehensive list of all consumer spending variables therefore the variables in each section may not sum to totals.

Source: Esri forecasts for 2019 and 2024; Consumer Spending data are derived from the 2016 and 2017 Consumer Expenditure Surveys, Bureau of Labor Statistics.

December 27, 2019